

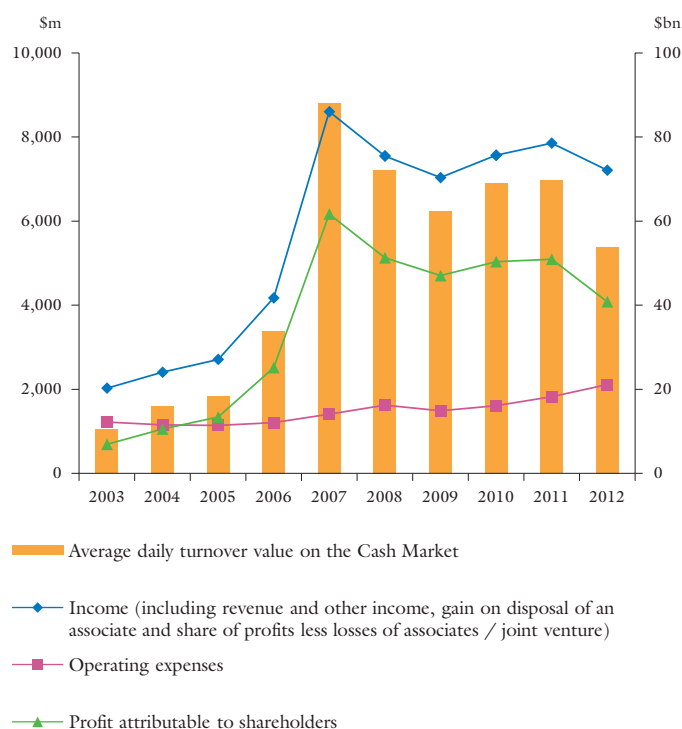
10-YEAR FINANCIAL STATISTICS

	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
KEY MARKET STATISTICS										
Average daily turnover value on the Stock Exchange (\$bn)	53.9	69.7	69.1	62.3	72.1	88.1	33.9	18.3	16.0	10.4
Average daily number of derivatives contracts traded on the Futures Exchange	259,556	269,525	221,487	206,458	207,052	171,440	100,318	68,157	56,752	41,889
Average daily number of stock options contracts traded on the Stock Exchange	228,438	302,750	246,474	191,676	225,074	187,686	73,390	35,385	22,720	17,122
RESULTS										
(\$m)										
Revenue and other income	7,211	7,855	7,566	7,035	7,549	8,390	4,147	2,694	2,394	2,020
Operating expenses	2,115	1,823	1,612	1,493	1,621	1,412	1,211	1,145	1,156	1,224
	5,096	6,032	5,954	5,542	5,928	6,978	2,936	1,549	1,238	796
Costs relating to acquisition of LME Group	(138)	–	–	–	–	–	–	–	–	–
Finance costs	(55)	–	–	–	–	–	–	–	–	–
Fair value loss on derivative component of convertible bonds	(55)	–	–	–	–	–	–	–	–	–
Gain on disposal of an associate	–	–	–	–	–	206	–	–	–	–
Share of profits less losses of associates/joint venture	(3)	–	–	–	–	6	27	18	13	9
Profit before taxation	4,845	6,032	5,954	5,542	5,928	7,190	2,963	1,567	1,251	805
Taxation	(761)	(939)	(917)	(838)	(799)	(1,021)	(445)	(227)	(194)	(112)
Profit attributable to shareholders	4,084	5,093	5,037	4,704	5,129	6,169	2,518	1,340	1,057	693
Dividend per share (\$)										
– Interim and final dividends	3.31	4.25	4.20	3.93	4.29	5.19	2.13	1.13	0.90	0.60
– Special dividends	–	–	–	–	–	–	–	–	–	1.68
	3.31	4.25	4.20	3.93	4.29	5.19	2.13	1.13	0.90	2.28
Basic earnings per share ¹ (\$)	3.75	4.71	4.66	4.36	4.76	5.76	2.36	1.26	1.00	0.66
CONSOLIDATED STATEMENT OF FINANCIAL POSITION										
(\$m)										
Non-current assets	20,260	1,580	2,350	2,637	425	884	454	1,710	2,839	3,059
Current assets	60,577	52,448	45,534	42,695	62,397	87,070	40,207	21,236	18,629	16,772
Current liabilities	(55,337)	(44,809)	(39,160)	(36,985)	(55,220)	(79,273)	(35,134)	(18,336)	(17,168)	(13,922)
Net current assets	5,240	7,639	6,374	5,710	7,177	7,797	5,073	2,900	1,461	2,850
Total assets less current liabilities	25,500	9,219	8,724	8,347	7,602	8,681	5,527	4,610	4,300	5,909
Non-current liabilities	(7,736)	(60)	(47)	(320)	(308)	(305)	(270)	(273)	(269)	(296)
Shareholders' funds	17,764	9,159	8,677	8,027	7,294	8,376	5,257	4,337	4,031	5,613
Net assets per share ² (\$)	15.48	8.50	8.06	7.46	6.79	7.83	4.94	4.08	3.81	5.35
FINANCIAL RATIOS										
Dividend payout ratio ³	90%	90%	90%	90%	90%	90%	90%	90%	90%	91%
Cost to income ratio ⁴	29%	23%	21%	21%	21%	16%	29%	42%	48%	60%
Pre-tax profit margin ⁴	67%	77%	79%	79%	79%	84%	71%	58%	52%	40%
Return on equity ⁵	41%	58%	63%	64%	67%	96%	54%	33%	25%	13%
Current ratio	1.1	1.2	1.2	1.2	1.1	1.1	1.1	1.2	1.1	1.2

Notes:

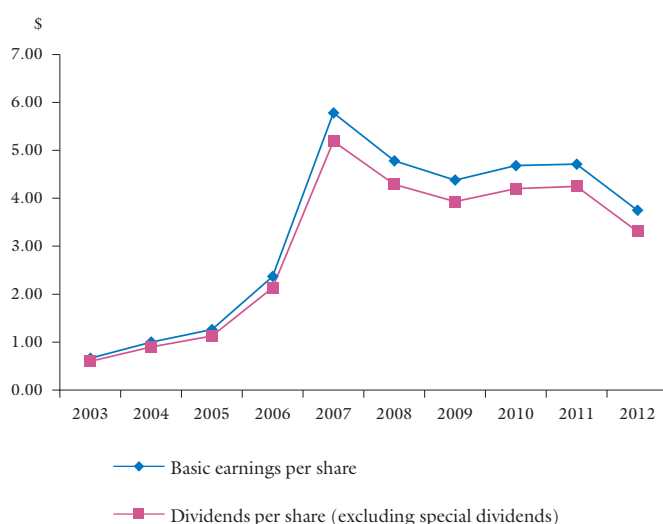
- 1 Certain prior year figures have been restated as a result of the shares issued upon placement at a discount in December 2012.
- 2 Based on number of shares issued and fully paid less number of shares held for the Share Award Scheme at 31 December
- 3 The calculation of dividend payout ratio does not take into account special dividends.
- 4 For the purpose of computing cost (ie, operating expenses) to income ratio and pre-tax profit margin, income includes gain on disposal of an associate and share of profits less losses of associates/joint venture.
- 5 Based on average month-end shareholders' funds for the year

Income, Operating Expenses and Profit



Profit attributable to shareholders started to pick up in 2003 following the end of the Severe Acute Respiratory Syndrome threat and the subsequent increased hope of a revival in the Hong Kong economy. Thereafter, activity in the Cash and Derivatives Markets continued to gather momentum, in particular in 2006 when shares from various large IPOs were listed. Market sentiment was further boosted in 2007 by the strengthening Mainland economy, the relaxation of rules governing permissible investments under the Mainland's Qualified Domestic Institutional Investor scheme, and the Mainland's proposed Pilot Programme for Direct Foreign Portfolio Investments by Domestic Individuals, which culminated in record high turnover in the Cash and Derivatives Markets. In 2008 and 2009, the activity in the Cash Market dropped as market sentiment was stricken by the global economic downturn and stock prices tumbled following the financial tsunami which started in the fourth quarter of 2008. Investor sentiment began to recover in 2010 and considerable growth in market turnover was recorded in the fourth quarter due to ample liquidity and continuing economic growth on the mainland of China and in other parts of Asia. Due to worries over the Eurozone sovereign debt crisis and economic uncertainty in the second half of 2011, market activities slowed down particularly in the fourth quarter. Market sentiment remained subdued in 2012 until the fourth quarter with further quantitative easing in the US and an influx of funds into Hong Kong. Operating expenses have increased due to the implementation of various strategic initiatives but have been moderated by stringent cost controls. As a result, profit attributable to shareholders was predominantly affected by the level of income.

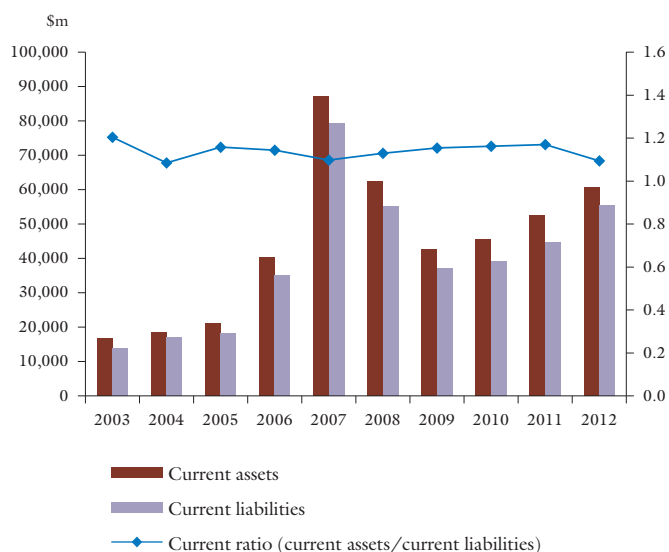
Basic Earnings and Dividends per Share



As there were no significant changes in the issued share capital until December 2012, earnings per share followed the same trend as profit attributable to shareholders.

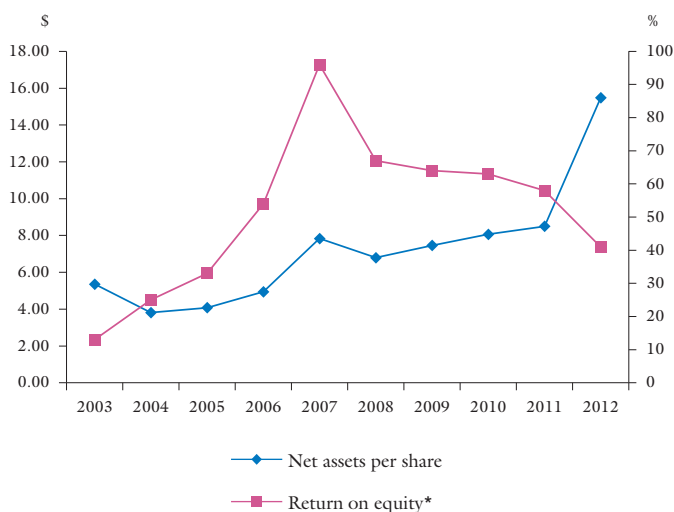
In 2002, the Board adopted a policy of providing shareholders with regular dividends with a target payout ratio of 90 per cent. Since then, dividends per share have moved in line with earnings per share.

Current Assets, Current Liabilities and Current Ratio



Current assets and current liabilities were directly affected by the CNS money obligations receivable and payable under the T+2 settlement cycle and the Margin Funds and cash collateral. Therefore, the amounts generally followed the level of activity in the Cash and Derivatives Markets.

Net Assets per Share and Return on Equity



* Based on average month-end shareholders' funds for the year

Net assets per share had been increasing steadily due to profits retained until a special dividend of \$1.68 per share was paid in May 2004. Thereafter, net assets per share resumed rising as a result of increasing profits in successive years up to 2007. Net assets per share dropped in 2008 as total dividends paid (which were based on the higher profit in the second half of 2007 and the first half of 2008) were higher than the profit for the year. Net assets per share have been rising again since 2009 as the total dividends paid during 2009 to 2011 were lower than the profit for the corresponding years. Net assets per share increased significantly in 2012 mainly due to a \$7,708 million share placement (at \$118 per share) in December 2012.

The return on equity generally moved in line with profit attributable to shareholders. The sharp increase in the return on equity in 2004 was due to the special dividend paid in May 2004. The decline in 2008 and 2009 was due to a drop in profit caused by the financial tsunami. In 2010 and 2011, return on equity declined mainly attributable to the increase in equity due to profits retained. In 2012, return on equity fell significantly mainly due to the lower profit for the year and the share placement in December 2012.