## THIS DOCUMENT IS IMPORTANT AND REQUIRES YOUR IMMEDIATE ATTENTION

If you are in any doubt as to any aspect of this Election Form or as to the action you should take, you should consult an exchange participant or other securities dealer licensed as a licensed person under the Securities and Futures Ordinance, bank manager, solicitor, certified public accountant or other professional adviser.



(Incorporated in Hong Kong with limited liability)
(Stock Code: 388)

## FINAL DIVIDEND FOR THE YEAR ENDED 31 DECEMBER 2012 ("2012 FINAL DIVIDEND") SCRIP DIVIDEND SCHEME – ELECTION FORM

IF YOU WISH TO RECEIVE YOUR 2012 FINAL DIVIDEND AND FUTURE DIVIDENDS WHOLLY IN CASH ONLY, DO NOT COMPLETE THIS ELECTION FORM.

IF YOU WISH TO RECEIVE SHARES OF HK\$1.00 EACH IN HONG KONG EXCHANGES AND CLEARING LIMITED (THE "COMPANY") CREDITED AS FULLY PAID ("NEW SHARES") INSTEAD OF CASH FOR THE 2012 FINAL DIVIDEND (HK\$1.46 PER SHARE) EITHER IN WHOLE OR IN PART, AND, WHERE APPLICABLE, TO MAKE A PERMANENT ELECTION TO RECEIVE NEW SHARES INSTEAD OF CASH DIVIDENDS WHERE A SCRIP ALTERNATIVE IS AVAILABLE TO YOU IN FUTURE, YOU MUST COMPLETE AND SIGN THIS ELECTION FORM AND RETURN IT BY POST, USING THE ENCLOSED PREPAID ENVELOPE, OR HAND DELIVERY, AS SOON AS POSSIBLE SO AS TO ENABLE IT TO BE RECEIVED BY THE COMPANY'S REGISTRAR, HONG KONG REGISTRARS LIMITED, AT 17M FLOOR, HOPEWELL CENTRE, 183 QUEEN'S ROAD EAST, WANCHAI, HONG KONG BEFORE 4:30 PM (HONG KONG TIME) ON FRIDAY, 24 MAY 2013 ("CLOSING TIME").

TO ENAB CENTRE,	BLE IT TO BE RECEIVED BY THE COMPANY'S REGISTRAR, HON 183 QUEEN'S ROAD EAST, WANCHAI, HONG KONG <u>Before</u> NG TIME").	IG KONG RE	GISTRARS LIMITED, AT 17M FLOO	R, HOPEWELL
PART 1 – 1	ENTITLEMENT ADVICE			
BOX A	NAME(S) AND ADDRESS OF REGISTERED SHAREHOLDER(S)	вох в	REGISTERED HOLDING(S) OF SHARES HELD ON 2 MAY 2013 ("RECORD DATE")	
	SPECIMEN	вох с	MAXIMUM ENTITLEMENT TO NEW SHARES AT THE MARKET VALUE OF HK\$130.32 PER SHARE (Note)	
en	arket Value bears the same meaning as defined in the circular dated 8 May 2013. Fruitlement, if any, will be paid in cash.)  NEW SHARES ONLY	actional entitlem	ents to a New Share will not be issued and the	e residual dividend
	to receive the 2012 Final Dividend in New Shares only, please SIGN, DATE and RET	ΓURN this Electi	on Form.	
PART 3 – I	PART CASH DIVIDEND AND PART NEW SHARES			
If you wish to receive the 2012 Final Dividend partly in cash and partly in New Shares, please ENTER in Box D the number of shares registered in your name on the Record Date for which the 2012 Final Dividend will be paid in New Shares. Please SIGN, DATE and RETURN this Election Form.  (If you sign, date and return this Election Form without completing Box D, or if your specified		the ion BOX D	NUMBER OF SHARES FOR WHICH THE 2012 FINAL DIVIDEND IS TO BE PAID IN NEW SHARES	
have elected	Box D is greater than your registered holding on the Record Date, you will be deemed to receive New Shares <a href="mailto:only">only</a> in respect of ALL the shares registered in your name on e. You will receive New Shares <a href="mailto:only">only</a> for the 2012 Final Dividend.)	l to the		
PART 4 – 1	PERMANENT ELECTION TO RECEIVE NEW SHARES INSTEAD OF CASH	FOR ALL FUT	TURE DIVIDENDS (AFTER THE 2012 FIN	AL DIVIDEND)
If you also wish to receive New Shares instead of cash for all future dividends to be paid by the Company (after the 2012 Final Dividend) with a scrip alternative, please INSERT a tick (🗸) in Box E. Please SIGN, DATE and RETURN this Election Form.		BOX E	ELECTION FOR NEW SHARES FOR ALL FUTURE DIVIDENDS	
holding in Box E, unle you will rec	ent election for receiving New Shares must be made in respect of your entire registe the Company on the relevant record date(s). Therefore, if you insert a tick (*/) ess and until you revoke such election by notice in writing to the Company's regists seive New Shares only in respect of all future dividends to be paid by the Company (at anal Dividend) with a scrip alternative available to you for your registered shares in	in rar, fter		

## TO HONG KONG EXCHANGES AND CLEARING LIMITED:

Shares until such election is revoked.)

Company on the relevant record date(s), without having to complete any further election form(s). No election form will be sent to you if you have made the permanent election for receiving New

I/We, the undersigned and above-named shareholder(s), give notice that I/we elect to receive New Shares instead of cash in respect of the 2012 Final Dividend for the whole or part of the shares registered in my/our name(s) in accordance with the instructions given above, subject to the terms and conditions set out in the circular dated 8 May 2013. If so indicated in Box E, I/we wish this election to apply to my/our entire registered holding on the relevant record date(s) in respect of all future dividends to be paid by the Company (after the 2012 Final Dividend) with a scrip alternative available to me/us, for and on the same terms as subsequent offers made to other shareholders and subject to the Company's Articles of Association, until revoked in writing by me (or my personal representative(s))/us (or the personal representative(s) of the last of us to die).

SIGNED (signature(s) must match the records maintained by the Company's registrar)

(1)(2)	(3)(4)
Daytime telephone number (if any):	Date:

In the case of a corporation, this Election Form should be signed on its behalf by a duly authorised officer whose office should be stated.

THIS ELECTION FORM IS FOR THE USE ONLY BY THE SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE RIGHT TO SHAREHOLDER(S) WHOSE PRINTED IN BOX A. THE PRINTE

THIS ELECTION FORM IS FOR THE USE ONLY BY THE SHAREHOLDER(S) WHOSE NAME(S) IS/ARE PRINTED IN BOX A. THE RIGHT TO NEW SHARES INSTEAD OF THE WHOLE OR PART OF CASH DIVIDENDS IS NON-TRANSFERABLE. IF YOU ARE NOT ELIGIBLE TO ELECT NEW SHARES INSTEAD OF CASH DIVIDENDS, YOU SHOULD NOT COMPLETE THIS ELECTION FORM AND, IF YOU DO SO, THE ELECTION FORM WILL BE VOIDED AND HAVE NO EFFECT. NO ACKNOWLEDGEMENT OF RECEIPT OF THIS ELECTION FORM WILL BE ISSUED.

DIVIDEND WARRANTS AND/OR DEFINITIVE CERTIFICATES FOR NEW SHARES WILL BE DESPATCHED BY ORDINARY MAIL TO THE RESPECTIVE SHAREHOLDERS CONCERNED AT THEIR OWN RISK TO THE ADDRESS STATED ABOVE ON OR ABOUT FRIDAY, 31 MAY 2013.

WHERE APPLICABLE, IF THIS ELECTION FORM IS NOT COMPLETED CORRECTLY AND/OR NOT RECEIVED BY THE COMPANY'S REGISTRAR BY THE CLOSING TIME, ALL OF THE 2012 FINAL DIVIDEND IN RESPECT OF YOUR SHAREHOLDING WILL BE PAID IN CASH ONLY AND ELECTION (IF ANY) YOU MAY HAVE MADE TO RECEIVE NEW SHARES FOR ALL FUTURE DIVIDENDS TO BE PAID BY THE COMPANY WITH A SCRIP ALTERNATIVE AVAILABLE TO YOU WILL HAVE NO EFFECT. THE COMPANY'S DECISION IN ANY DISPUTE RELATING TO THE SCRIP DIVIDEND SCHEME SHALL BE CONCLUSIVE AND BINDING.